



BOY SCOUTS OF AMERICA®

NORTH FLORIDA COUNCIL

Popcorn Plan for Pack 473 **Monday, August 29, 2016**

For Parents and Scouts - Why Sell Popcorn?

- Your Scout can earn funds to pay his own way in Scouting
- In Pack 473, all of the commission goes to your Scout's "Scout account"
- For "Show/Sell," "Show/Deliver" and "Take Order," Scout receives 30% commission, plus prizes!
- For Online Sales, your Scout earns 50% commission, plus prizes!
- Selling popcorn teaches great skills: goal setting, salesmanship, communication, hearing "no"
- In addition to our Pack, selling popcorn supports Scouting throughout North Florida

Parts of the Sale

- Show and Sell – selling actual product in front of a store/location
- Show and Deliver – selling actual product door to door
- Take Order – taking orders for popcorn that we don't have in hand
- Online Sales – selling popcorn to friends and family with a personal online page

Prizes

- Galactic Piece Patch
- Fill It Up Club – use your form for all parts of sale, minus online
- Select a target prize from the order form

Goal Setting

- Consider, Pack dues is \$100. Kennedy Space Center trip is \$99. Cub Family Campout will be about \$30.
- Goal #1: sell \$200 – using Online Sales – your dues for 2016 are covered!
- Goal #2: sell \$500 – using traditional methods – your Scout has earned \$150. That would more than cover your Scout's trip to the Kennedy Space Center and Cub Family Campout!
- If you sell \$1,000, your Scout has earned \$300 for his Scouting experience!

Calendar – tentative

- Monday, August 29th. Popcorn Kickoff. Popcorn check out for Show and Deliver.
- Saturday, September 3rd, Show and Sell, Jersey Mike's, Philips Hwy – 11am-3pm.
- Sunday, September 4th, Show and Sell, Jersey Mike's, Old St. Aug – 11am-3pm.
- Saturday, September 10th, Show and Sell, Jersey Mike's, Baymeadows/295 – 11am-3pm.
- Saturday, September 10th, Show and Sell, Tijuana Flats, Old St. Aug – 4-8pm.
- Saturday and Sunday, October 15-16, Show and Sell, all Masses, St. Joe's Main Church.
- Monday, October 24th, Den Meeting. FINAL deadline for all money and orders.

How to Sell – helpful videos will be shared on Pack Facebook page.

Questions? Contact Patrick Linfors. Phone-407-242-7811. Patrick.Linfors@scouting.org

